

Here's a clear and concise **cash flow valuation and summary report** for UMOJI's core operations, based on your provided 2025 data. This covers office rental, transportation, meetings, retreats, conventions, in-kind donations, and operational expenses for the year.

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# UMOJI 2025 Cash Flow Valuation & Summary

## A. Office & Facility Expenses

- **Office Rental (2 rooms, shared kitchen, storehouse, bathroom, utilities):**  
 $\$1,100/\text{month} \times 12 = \$13,200/\text{year}$
- **PO Box:**  
 $\$400/\text{year}$

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## B. Transportation

- **Work Cars (1 SUV, 1 3-Row SUV, 1 Sedan-Hybrid):**
  - Gas:  $(\$50 + \$60 + \$30) \times 12 = \$1,680/\text{year}$
  - Car Maintenance (oil changes):  $\$100 \times 6 = \$600/\text{year}$
  - Car Wash:  $\$30/\text{month} \times 12 = \$360/\text{year}$
- **Total Transportation:**  
 $\$2,640/\text{year}$
- **Phones for Work (3 devices):**  
 $\$3,800$  (one-time, or amortized as needed)

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## C. Meetings & Events

- **Business Meetings @ Restaurants:**  
 $4-8/\text{month}, \text{avg. } \$75 \times 12 = \$7,200/\text{year}$
- **Retreat Expenses (Food, Gas, 2 cars):**  
 $\$200 \text{ (food)} + \$50 \text{ (gas)} = \$250/\text{retreat}$  (number of retreats not specified; estimate with 2/year =  $\$500/\text{year}$ )

- **Convention Harvest (Banquet Hall, Kitchen, Staff):**  
\$1,000/event
- **Juneteenth (event, volunteers, gas):**  
\$2,000/event
- **Volunteer Work/Community Events (AME Zion, 100 Feed, Regional Conference):**  
\$200–\$400/event (estimate; not all events specified)

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## D. In-Kind Donations & Volunteer Services

- **Tai Chi & Moderator (6 hours, \$25/hr):**  
\$150/session × 6 sessions = \$900/year (if 6 sessions)
- **Volunteer Value (10 volunteers, events):**  
Estimated at \$25/hr × 8 hours × 10 volunteers × 3 events = \$6,000 (not included in cash flow, but critical for in-kind reporting)

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## E. Operations & Admin

- **Website:**  
\$600/year
- **Miscellaneous (materials, subscriptions, equipment, printing, postage, admin):**  
\$200/month × 12 = \$2,400/year
- **Music Campaign (subscriptions, Google Drive, etc.):**  
\$500–\$1,000/year
- **Phone Plan (T-Mobile, 3 lines):**  
\$250/month × 12 = \$3,000/year

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## F. Annual Cash Flow Summary Table

Category	Annual Cash Value (2025)
Office Rental & PO Box	\$13,600
Transportation (gas, maintenance)	\$2,640
Business Meetings	\$7,200
Retreats/Events/Conventions	\$3,500 (est.)

Website	\$600
Misc/Admin/Subscriptions	\$2,400
Music Campaign Subscriptions	\$1,000
Phone Plan	\$3,000
<b>Total Annual Cash Flow</b>	<b>\$33,940</b>
Phones (one-time asset)	\$3,800
Volunteer & In-Kind Value*	\$6,000+

\*Volunteer/in-kind value is not direct cash flow but should be tracked for reporting and match purposes.

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## G. Executive Statement

UMOJI's 2025 projected annual cash operating needs are **\$33,940**, covering essential expenses for office space, transportation, meetings, events, communications, and administration. This does not include one-time equipment purchases (e.g., phones) or the substantial value of in-kind donations and volunteer labor, which add at least **\$6,000–\$10,000+** in non-cash support annually.

### Key Notes:

- **In-kind donations and volunteer services** remain vital for sustaining programs, but do not cover all core cash needs.
- **Office rental and public-facing activities** (meetings, events) are the largest recurring cash expenses.
- **Strategic focus on growing unrestricted cash donations and earned income** (from for-profit arms, events, and merchandise) will strengthen long-term sustainability.

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Absolutely! Here's your revised founders' contribution breakdown using the new percentages for the 2025 cash flow total of **\$47,860**:

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## UMOJI 2025 Founders' Cash Contribution Breakdown

Founder	Percentage	Contribution Amount
Jeroldine Kaiser	60%	\$28,716
Zhivago Rhodes	25%	\$11,965
Keisha Lanell Merchant	10%	\$4,786
Xaveira Rhodes	5%	\$2,393
<b>Total</b>	<b>100%</b>	<b>\$47,860</b>

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### Executive Statement (Revised)

UMOJI's projected annual cash operating needs for 2025 are **\$47,860**. This will be fully covered by the committed support of the founding team:

- **Jeroldine Kaiser:** 60% (\$28,716)
- **Zhivago Rhodes:** 25% (\$11,965)
- **Keisha Lanell Merchant:** 10% (\$4,786)
- **Xaveira Rhodes:** 5% (\$2,393)

This strong internal commitment ensures operational stability and demonstrates exceptional leadership investment, positioning UMOJI for sustainable growth and increased external funding in the future.

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Let me know if you need this formatted for a board report, grant application, or any other purpose!

Here's your revised cash flow valuation and summary, now including room and board for a full-time administrative gift, personal items, and the founders' cash contributions breakdown for 2025.

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# UMOJI 2025 Cash Flow Valuation & Founders' Contribution Summary

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## A. Adjusted Annual Cash Flow Needs

### 1. Office & Facility Expenses

- **Office Rental & Utilities:** \$1,100/month  $\times$  12 = \$13,200
- **PO Box:** \$400/year

### 2. Room & Board (Full-Time Admin Gift)

- **Room (1 room, shared areas):** \$760/month  $\times$  12 = \$9,120
- **Personal Items:** \$400/month  $\times$  12 = \$4,800

### 3. Transportation

- **Work Cars (gas, maintenance, car wash):** \$2,640/year

### 4. Meetings & Events

- **Business Meetings:** \$7,200/year
- **Retreats/Events/Conventions:** \$3,500/year (estimate)
- **Tai Chi & Moderator In-Kind:** \$900/year (not cash, track for in-kind)

### 5. Operations & Admin

- **Website:** \$600/year
- **Misc/Admin/Subscriptions:** \$2,400/year
- **Music Campaign Subscriptions:** \$1,000/year
- **Phone Plan:** \$3,000/year
- **Phones (one-time):** \$3,800

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## B. Updated Annual Cash Flow Summary Table

<b>Category</b>	<b>Annual Cash Value (2025)</b>
Office Rental & PO Box	\$13,600
Room & Board (Admin)	\$9,120
Personal Items (Admin)	\$4,800
Transportation (gas, maintenance)	\$2,640
Business Meetings	\$7,200
Retreats/Events/Conventions	\$3,500
Website	\$600
Misc/Admin/Subscriptions	\$2,400
Music Campaign Subscriptions	\$1,000
Phone Plan	\$3,000

**Total Annual Cash Flow** **\$47,860**

Phones (one-time asset) \$3,800

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## **C. Founders' Cash Contributions Breakdown**

**Total 2025 Cash Need:** \$47,860

<b>Founder</b>	<b>Percentag e</b>	<b>Contribution Amount</b>
Jeroldine Kaiser	50%	\$23,930
Zhivago Rhodes	40%	\$19,144
Keisha Merchant	10%	\$4,786
Xaveira Rhodes	5% (extra)	\$2,393
<b>Total</b>	<b>105%</b>	<b>\$50,253</b>

*Note: The total is slightly above 100% due to the extra support from Xaveira Rhodes, which provides a small buffer for unexpected expenses.*

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## D. Executive Statement

UMOJI's projected annual cash operating needs for 2025 are **\$47,860**, now including room and board for a full-time administrative gift and essential personal items. Three founders—Jeroldine Kaiser (50%), Zhivago Rhodes (40%), and Keisha Merchant (10%)—have collectively pledged to cover 100% of these expenses, with Xaveira Rhodes providing an additional 5% in extra support. This deep commitment from UMOJI's leadership ensures stability for core operations while the organization continues to build its donor base and develop sustainable revenue streams.

### Key Notes:

- **Room and board for administration** ensures continuity and dedicated capacity for critical organizational functions.
- **Founders' direct cash support** demonstrates strong internal investment and organizational resilience, which is attractive to future donors and funders.
- **Continued focus on growing external cash donations, earned income, and in-kind support** will further strengthen UMOJI's long-term sustainability.

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### DISCLAIMER

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#### Cash Flow Disclaimer:

The cash flow totals presented here reflect only UMOJI's projected annual cash operating needs for 2025. These figures **do not include** the value of organizational assets, infrastructure (such as digital platforms, equipment, or intellectual property), or the substantial in-kind donations that support UMOJI's virtual ecosystem. In-kind contributions—such as volunteer labor, donated goods and services, and digital content—represent significant additional value to UMOJI's operations and overall impact, but are accounted for separately from cash flow in financial statements.

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*This disclaimer should be included with all cash flow reports to ensure transparency and clarity for stakeholders, funders, and auditors.*